

Message Text

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15

ACTION EA-10

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 USIA-06

SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00 FRB-03 /091 W
----- 062920

P R 080720Z MAY 75

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC PRIORITY 4889

AMEMBASSY TOKYO PRIORITY

INFO USLO PEKING

AMEMBASSY TAIPEI

LIMITED OFFICIAL USE HONG KONG 5071

E.O. 11652:N/A

TAGS: ETRD ENRG OTRA CH US

SUBJ: U.S. OIL DELEGATION TO VISIT PEKING

1. ACCORDING TO LOCAL ESSO REP (MEL SEARLES), IT IS EXPECTED THAT A LARGE GROUP OF U.S. OILMEN WILL VISIT THE PRC AFTER THE WORLD PETROLEUM CONGRESS, NOW MEETING IN TOKYO, CLOSES ON MAY 12. THE 40- PERSON GROUP HAS BEEN FORMED UP BY THE AMERICAN PETROLEUM INSTITUTE (API), AND THE PLAN IS TO VISIT PRC OIL INSTALLATIONS (NO FURTHER DETAILS), API INITIATED CONTACT WITH THE PRC SOME TWO YEARS AGO, AND MR. SEWARD OF API HAS BEEN ARRANGING THE DETAILS OF THE VISIT WITH PRCLO WASHINGTON. AS OF TWO MONTHS AGO, ESSO UNDERSTOOD THAT THE VISIT WAS ON, BUT SEARLES HAS HEARD NO MORE RECENT INFORMATION.

2. THIS IS THE FIRST CONGEN HAS HEARD OF SUCH A VISIT. IT IS CONSISTENT, HOWEVER, WITH PEKING'S KNOWN INTEREST IN FOREIGN PETROLEUM TECHNOLOGY. ALSO, GIVEN ITS GLOOMY EXPORT OUTLOOK, THE APPARENT UNSUITABILITY OF PRC CRUDE FOR
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AUSTRALIAN AND NEW ZEALAND REFINERIES, AND ITS WILLINGNESS

TO UNDERCUT INDONESIAN OIL SALES IN THE JAPANESE MARKET,
PEKING MIGHT BECOME MORE ACTIVELY INTERESTED IN SELLING
TO THE U.S.

3. THE CONGEN WOULD APPRECIATE INFORMATION ON THE DETAILS
OF THE GROUP'S VISIT TO THE PRC, INCLUDING COMPANY
AFFILIATION OF ITS MEMBERS, PROPOSED ITINERARY AND WHETHER
EXIT WILL BE THROUGH HONG KONG. (ESSO UNDERSTANDS THAT AT
LEAST SOME WIVES WILL COME TO HONG KONG).
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESSMEN, PETROLEUM, TECHNICAL ASSISTANCE, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975HONGK05071
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750161-0626
From: HONG KONG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750570/aaaacxl.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 14 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 JUL 2003 by KelleyW0>; APPROVED <14 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: U.S. OIL DELEGATION TO VISIT PEKING
TAGS: ETRD, ENRG, OTRA, CH, US
To: STATE TOKYO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006